

PARTNER PROFILE

Objective:

Identify a best-in-class Patient Engagement solution to bolt on to their EHR---a platform that practices will view as an extension of the Encite EHR, creating continuity from the practice to the patient.

Solution: Ingage Patient

- The look and functionality grabbed Encite's attention
- Encite found Ingage Patient to be more modern and light years ahead of other solutions they considered

Encite evaluated many patient portal companies trying to find a fit along with addressing the concerns for Meaningful Use. We expected the larger, known companies in the space to have a strong offering with flexibility and customization, but found this not to be true. Although Ingage Patient is a relatively new player in the market, Encite is confident that this will be a great "marriage" of two progressive solutions, presenting a new face in the healthcare market.

“We loved the referral feature which allows our referring physicians to become a limited user to add medical records, etc. at no cost. Once they start using it, they will naturally want to have full access---of that I have no doubt!”

- Ed Horner, CEO

Integration and Launch:

- Integration took about two weeks once the tech teams were engaged and, according to Horner, would have taken less if Encite could have moved faster (due to work on other projects)
- Ingage Patient created a customized intake form designed specifically for dermatology, a key to making the solution work for the practices.

“Our CTO rarely gives compliments to other developers, but he can't say enough about the product team at Ingage Patient” commented Horner. Based on the streamlined process, Encite has shared the positive experience with resellers and distributors of the Encite solution generating tremendous interest.



Solution:

Dermatology
Electronic Health Record

Providers: 3,300

Location: Charlotte, NC

URL: www.ingagepatient.com

“Once we saw a demo, we were sold. Ingage Patient has some great functionality!”

- Ed Horner, CEO